

Call us on 1300 136 419

# RADIO FREQUENCY BARCODE SYSTEMS

INTELLIGENT REALTIME DATA CAPTURE

## Navigator Mobile Sales Solution

The Navigator Mobile Sales Solution is the perfect, easy to use sales force automation module designed for companies employing field sales representatives.

The Navigator Mobile Sales streamlines your mobile sales force by:

- ⇒ **Eliminating hand written data entry**
- ⇒ **Locating product information by simply scanning the barcode**
- ⇒ **Producing an accurate Tax Invoice at the point of sale**
- ⇒ **Automatically uploading the sales/order data to your accounting system like MYOB and QuickBooks**
- ⇒ **Navigator Mobile Sales can also be integrated to your Warehouse Management System for automatic transfer of sales to picking in real time.**

## NAVIGATOR Mobile Sales



Intermec CN50 Alpha & Qwerty keyboard and PB21 printer

### Seven Step Sales Order Overview

1. Each representative has a mobile terminal containing information on their customers, related quotations and a full product catalogue.
2. When at the customers site the representative can select them from a list or scan the customers premises barcode, then enter a purchase order to generate a sales order.
3. Products are added to the order by scanning the barcode or keying in the part number.
4. Pricing is automatically taken from the product list (RRP) or from a negotiated price (Quotation).
5. A Tax Invoice is printed immediately via a mobile printer.
6. The representative receives an on screen signature from the customer.
7. Sales orders are sent to the accounting system electronically and full page duplicate invoices can be produced on pre-printed stationery if required.

For a free no obligation assessment and review of your business needs call 1300 136 419

RFBS solutions incorporate components from quality manufacturers, including:

